



SEMINAR SCHEDULE

Friday- September 23, 2022

10:00 am - 11:00 am

“What The OTRLC Has Done For You”

Ohio Lobbyist For The Ohio Towing & Recovery Joint Legislative Committee Will Discuss – The Joint Efforts Of TRA0 & APTO Working Together And Providing The Accomplishments Of The Last 2 Years & Upcoming Legislative Efforts”

Joseph Hollabaugh – Vice President – Shumaker Advisors

Location: Northwest Territories B

11:15 am - 12:15 pm

**“Protect Your Business, Protect Your Life,
Advance Warning Alerts”**

Skyrocketing insurance rates and deductibles, rising out-of-pocket expenses, difficulty getting trucks and parts, and the serious dangers of motorists not slowing down and moving over are significant financial and emotional expenses to your business, impacting almost all of you, all the time. HAAS Alert can help protect your business, your equipment, and most importantly, your life. Helping you and your employees get home safer every day.

Devon Banks – Haas Alert

Location: Northwest Territories C

11:15 am - 12:15 pm

**“Get Paid! Strategies for Maximizing
Collections on Heavy-Duty Recoveries”**

The trucking company has no money and insurance says there is no coverage. What do you do? This seminar will address
(1) strategies to ensure that you get paid for your work,
(2) ways to best position yourself for negotiations, and
(3) how to efficiently fight claims related to billing and holding property in storage.

(4) Q & A – If you have legal questions, please ask at this time!!

Daniel J. Bennett, Esq. – Bennett Law Group

Location: Northwest Territories D

12:30 am – 1:30 pm

"Electric Vehicles:

Towing and Recovery Strategies".

Casey Burrows - WreckMaster Lead Instructor

Location: Northwest Territories B

1:30 pm – 2:30 pm

"Marijuana and the Truck Driver. - Is It Really A Problem?

Is drug abuse in the transportation industry on the rise? If you read the headlines lately you may say absolutely! In this informative, must attend seminar, Your DOT Guy, Brian Riker will unpack the Federal drug and alcohol regulations and how they apply to trucking. Join Brian as he dives into what the statistics actually say and answers your questions around the hottest topic in drug testing today, legalized marijuana and CBD product use.

Brian Riker/Fleet Compliance Solutions/Expert Witness

Location: Northwest Territories D

1:45 am - 2:45 pm

"ADDED Value- A More Efficient Lien Process"

Real-time inquiry tools can be used to help simplify your lien process, but can also save you time and money. Come learn about some of the industry leading tools and processes to aid your business.

Rob Brzezinski III – AutoDataDirect, Inc.

Location: Northwest Territories C

3:00 pm – 4:00 pm

"OSHA" – After An Accident Occurs

The Do's and Don'ts

Bill Giorgis/Mike's Wrecker Service – Saginaw, MI

Location: Northwest Territories B

3:30 pm – 4:30 pm

"Where Is The Bottleneck In Your Organization/Company"

Dispatch is often talked about but rarely do we look into how to create an environment that allows our dispatch to be a well oiled machine. Come listen how to improve your dispatch and the way that they answers the phone. Learn how to stop sounding like everyone else. Learn how to create more sales for your company by learning how to answer the question "it really costs that much for a tow?"

Mike Porter/International Speaker & Trainer

Location: Northwest Territories C



SEMINAR SCHEDULE

Saturday - September 24, 2022

9:30 am – 11:30 am

“Titling Unclaimed Vehicles”

Jeremy Virgin will go over the process of gaining titles for unclaimed vehicles. Out-of-State and In-State processes.

Jeremy Virgin – Broad & James

Location: Northwest Territories B

10:00 am – 11:00 am

“The Value of FMCSA (Federal Motor Carrier) Compliance along with your CAB Rating --- How it can affect your Insurance”

Tracy Combs – Wichert Insurance Agency

Location: Northwest Territories C

11:30 am – 12:30 pm

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Rob Brzezinski III – AutoDataDirect, Inc.

Location: Northwest Territories C

12:00 am – 1:00 pm

“Rigging: Understanding How Things Break.”

Casey Burrows/WreckMaster Lead Instructor

Location: Northwest Territories B

12:00 pm – 1:00 pm

“Towing And Photography”

The importance of proper documentation at the scene of an incident.

Bill Giorgis/Mike’s Wrecker Service – Saginaw, MI

Location: Northwest Territories D

1:30 pm – 2:30 pm

“Don’t Let an Accident Wreck Your Business”

An experienced transportation attorney details the process of recovering your lost income following a not-at-fault accident. She'll help you avoid the many pitfalls between the date of the accident and the moment you recover your money. Invest in your business by learning how to manage the inevitable incident in a way that protects your business.

Kelsea Eckert, Esq. - Eckert & Associates, P.A.

Location: Northwest Territories B

1:00 pm – 2:00 pm

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Mike Porter/International Speaker & Trainer

Location: Northwest Territories D

2:30 pm – 3:30 pm

“Protect Your Business, Protect Your Life, Advance Warning Alerts”

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Devon Banks – Haas Alert

Location: Northwest Territories C

3:00 pm – 4:00 pm

“Creating A Dynamic Inner Circle & Why It Matters”

Michelle will give you practical tips & tools to create your inner circle so you can grow personally and professionally. We will discuss what your inner circle is and why it is so important. They say you are the average of the 5 people you spend the most time with.... so, Relationships Matter. Let's make sure everyone in your boat is rowing with you and not drilling holes so you sink.

Michelle Sukow - HDM Towing & Truck Center, Restart Coach & Midlife Champion

Location: Northwest Territories D

3:30 pm – 4:30 pm

“EV Interactions and safety for First Responders.

Are we ready for the EV revolution?”

Billy Kahler a career firefighter of 19 years. Like most he spent his first years finding his passions and areas of expertise. Over the last decade he has become an instructor in the Rescue and HazMat arenas. This focus provided an opportunity to get involved in the alternative energy field. Over the last 7 years he has become one of the world's most experienced battery deconstructionists and consultants relating to lithium batteries for Energy Storage Systems and Electric / Hybrid Vehicles. Today He works as the Technical Coordinator for the Energy Security Agency(ESA),as a consultant for the Energy Response Group(ESRG), and technical instructor for Rescue Methods.

Working with these companies has made him a subject matter expert who's able to provide guidance, support, and education for first and second responders around the world. While in these roles he has assisted in the certification and investigation of both national and international companies looking to meet code and standard compliance; as well as deployment for on site technical problems. All of these experiences help with the development of both ESS and EV Emergency Response Guides(ERG's). Billy is the HazMat coordinator for his career fire department and was the former director of a regional type II HazMat team along with being a member of a national rescue team. He holds a Master of Science in Public Safety along with technician level certifications in Rescue and HazMat, a certified Instructor, and Fire Safety Inspector.

William Kahler – Energy Security Agency

Location: Northwest Territories B